



American Realty Capital Properties Recognizes Top Leasing Brokers at ICSC 2014 RECon Event

NEW YORK, May 19, 2014 /PRNewswire/ -- American Realty Capital Properties, Inc. ("ARCP") (NASDAQ: ARCP), the largest net lease REIT, announced the recipients of its annual awards for leasing excellence. The ARCP leasing awards recognize the top professionals leasing available retail space on behalf of the company across its owned and managed multi-tenant shopping center portfolio. The recipients were personally honored during an awards ceremony at ICSC RECon in Las Vegas on May 18.

Lisa Beeson, Chief Operating Officer of ARCP, said, "The combined efforts of our best-in-class in-house leasing team and the national network of top-level leasing brokers that they have assembled to provide local representation has allowed our anchored shopping center portfolio to maintain a nearly 97% occupancy level. As we prepare to spin off ARCenters from ARCP, the leasing efforts for our multi-tenant assets will have continued focus as we own and manage a growing portfolio of shopping centers that serve their communities and create shareholder value."

The Leasing Broker of the Year award was presented to Stacey Gilham of Edge Realty Partners in Texas. Gilham has represented the company for three years, and currently leases two shopping centers representing approximately 550,000 square feet. Gilham was recognized for her prospecting acumen, ability to cultivate new tenant relationships, timeliness with reports and market data, and professionalism in representing the company's assets. Her efforts have resulted in multiple new lease transactions during the past year.

Overall, award recipients illustrated superior performance and made vital contributions through their efforts to maximize the value of ARCP's portfolio of power centers, grocery-anchored centers and anchored shopping center assets. Criteria for the awards include number and quality of transactions, accuracy and timeliness of reports, quality of marketing materials, market knowledge and prospecting prowess. Additional award recipients included:

Best New Leasing Team: James Chung, Brian Nash and Andrew Nash of Terranomics in San Jose, CA. The team was recognized for its work on leasing The Plant, a 510,000-square foot power center, where they have executed seamlessly and promptly, helping to enhance this regional destination.

Most Transactions: Dan Samulski and Walter Pagel of CBRE in Los Angeles were recognized for the most new lease transactions in the ARCP portfolio during the past year. The team leases two super-regional power centers in the Los Angeles market, totaling more than 1.5 million square feet. By proactively marketing the properties and canvassing the surrounding markets for new tenants, they were able to execute ten new leases.

Best Prospector: Janet Moore and Debra Ramey of The Shopping Center Group in Richmond, VA. The team leases three assets for ARCP in Virginia, representing approximately 650,000 square feet. Moore and Ramey were honored for consistently exceeding expectations, including in their tenacity in canvassing the market for new retailers, structuring leases and creating innovative marketing programs.

Allegiance Award: Wesley Crunkleton and Zac Buckley of Crunkleton and Associates, LLC in Huntsville, AL. The team, which leases two centers totaling approximately 600,000 square feet, was recognized for providing regional market intelligence, high quality work and focused execution.

Allegiance Award: Fraser Gough and Benton Green of Retail Planning Corporation in Atlanta. Gough and Green currently lease four Atlanta-area centers for ARCP, representing approximately one million square feet. Known for aligning their professional interests with those of their clients, the team has achieved nearly 100% occupancy rates at several of the assets they represent, while increasing NOI.

Allegiance Award: Joe Parrot and Sean McCourt of CBRE in Chicago. The team represents three power centers in the Chicago market, comprising approximately 700,000 square feet. Parrot and McCourt were recognized for diligence in their day-to-responsibilities, as well as their ability to attract new categories of retailers and services to ARCP's properties.

Allegiance Award: Jay Ferguson and Jeff Sharp of Ferguson Properties in Liberty, MO. Ferguson and Sharp lease The Shoppes at North Village in St. Joseph, MO, where they continue to align their professional interests with the business needs of ARCP, helping to attract desirable new tenants to this secondary market.

Allegiance Award: Stephanie Addis and Jaclyn Langholz of The Shopping Center Group in Tampa, FL. Addis and Langholz lease a grocery-anchored center in Homosassa, FL, where they have exceeded initial projections by attracting four new tenants to the center as a result of a comprehensive prospecting campaign.

Brett Sheets, Senior Vice President of Leasing for ARCP, stated, "Being able to honor our deserving 'boots-on-the-ground' leasing partners is always one of my team's highlights at RECon each year. This is an excellent opportunity to recognize strong performance while educating the local leasing brokers on ARCP corporate initiatives. Our collective efforts to lease shop space help achieve NOI and occupancy goals while maximizing the potential of our shopping center portfolio."

About ARCP

ARCP is a self-managed publicly traded Maryland corporation listed on The NASDAQ Global Select Market, focused on acquiring and owning single tenant freestanding commercial properties subject to net leases with high credit quality tenants. Additional information about ARCP can be found on its website at www.arcpreit.com. ARCP may disseminate important information regarding it and its operations, including financial information, through social media platforms such as Twitter, Facebook and LinkedIn.

SOURCE American Realty Capital Properties, Inc.

<http://www.prnewswire.com/news-releases/american-realty-capital-properties-recognizes-top-leasing-brokers-at-icsc-2014-recon-event-259813411.html>