

EDGE
MEDICAL VENTURES



OUR EDGE



EDGE Medical Ventures is a fully integrated medical real estate company dedicated to delivering comprehensive real estate solutions. Through creative acquisitions, investments and development, we maximize real estate performance, creating the most value for our clients and partners.

Based in Dallas, TX, Edge Medical Ventures was founded on the principles of integrity, passion and customer focus. Edge Medical Ventures is a joint venture between VMG Health and EDGE Realty Partners and is entirely focused on medical real estate.

Mission. We strive to make EDGE Medical Ventures the preferred real estate solution provider for our healthcare partners. Providing comprehensive solutions by delivering strategic development projects, creative capital structures and exceptional service.

Reputation. Our success is driven first and foremost by the quality of our team. We are dedicated to our founding principles and take great pride in the trust we earn with each and every relationship. We believe the power of the team is greater than the sum of its parts. We do the right thing and we do what we say we will do. Always. We believe our collective intelligence is critical to our success and it is this combination of team and tenacity that we bring to every project.

Experience. EDGE Medical Ventures is committed to providing unsurpassed service in delivering exceptional returns as client advocates, developers and investors. We have consistently delivered outstanding results for our partners and our investors. We can do the same for you.

Research. We are Information driven. The EDGE Medical Ventures platform has years of successful real estate solutions at its foundation. Our cutting EDGE research and mapping expertise provide the tools to limit risk and support more accurate decisions. These tools allow healthcare clients immediate access to relevant information: demographic, psychographic and employment studies, competitive analyses, detailed penetration analyses and other pertinent data. Thus, enabling the type of sound decision making that leads to great success.

OUR APPROACH



ALIGNMENT

Partnership. We believe successful medical real estate projects result in the creation of valuable bridges throughout the healthcare community. Consequently our projects and relationships are developed and managed as long term assets. We also believe it is critical to create a financial win-win situation for healthcare systems, physicians, hospitals and landlords. We take special care to balance the needs of these stakeholders and create a successful project that aligns long term strategic goals.

DEVELOPMENT

Endure. We build for the long term. EDGE Medical Ventures aligns our capital with our client's strategic objectives, providing turnkey development solutions specific to their individual needs. We draw upon our expertise in project feasibility, right-size demand analysis, and master site planning, as we guide our clients through the entire project cycle. Our capital partners and long-standing lender relationships provide EDGE Medical Ventures with a competitive advantage, allowing us to react quickly and efficiently, ultimately providing our clients and partners a true EDGE.

INVESTMENT

Maximize. EDGE Medical Ventures focuses on monetizing untapped capital by investing in real estate, sale-leasebacks, distressed assets and development projects. Building on our financial strength, provider relationships, and deal experience, we seek to unlock value in medical real estate assets throughout the country. We are uniquely equipped with industry expertise and strategic capital partners to guide deals through due-diligence to close. We embrace the potential and opportunity that exists in today's uncertainty.

FULL SERVICE

Advocates. EDGE Medical Ventures provides our clients with essential services like core site selection, entitlement services and construction management. By leveraging our industry relationships and unparalleled market expertise, we identify and secure prime opportunities giving our clients a strategic EDGE.

TEAMWORK

INTEGRITY

KNOWLEDGE

CREATIVITY

PASSION



EDGE MEDICAL VENTURES

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